



2017 KEY STATISTICS²

9,888
TOTAL JOBS

+52%
TOTAL JOB GROWTH FROM 2010

538
ESTABLISHMENTS

\$67,518
AVERAGE EARNINGS
(NATIONAL AVG. \$61,902)

INDUSTRY JOBS BY YEAR²



MACOMB

6,500 2010
6,806 2011
7,342 2012
7,618 2013
8,848 2014
8,491 2015
8,610 2016
9,888 2017

MICHIGAN

101,030
106,301
110,166
113,756
118,823
124,054
126,636
129,574



INDUSTRY PROFILE

LOGISTICS

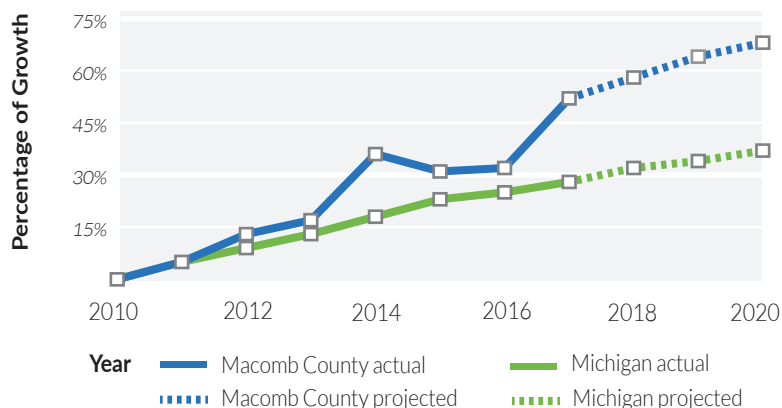
TRANSPORTATION & WAREHOUSING

Macomb County is home to a robust transportation and warehousing sector that supports the county's bedrock industry of manufacturing. With a large network of manufacturers producing more than \$34 billion of goods each year, and requiring an input of \$13 billion, the county's economy relies on industries that provide transportation of cargo, warehousing and storage for goods and that support activities related to modes of transportation.

The Detroit/Toledo/Windsor trade corridor has the capacity, skills and world-class infrastructure to move products effectively and efficiently throughout the region and globally. In 2014, the region was the fifth largest export market in the United States. Utilizing air, rail, water and road, merchandise shipments totaled \$50.3 billion.

In Macomb County, the transportation logistics and warehousing industry is comprised of more than 500 businesses. Combined, they employ more than 9,800 workers.

JOB GROWTH²



STAFFING PATTERNS

Transportation logistics and warehousing is one of the most in-demand industries in Macomb County. Data provided by the county's economic data partners at Economic Modeling Specialists Incorporated (EMSI) show that the greatest number of job openings are for truck drivers and individuals with commercial driver's licenses. In fact, seven out of the top 20 job openings in the county right now are within the transportation logistics and warehousing industry.

As the manufacturing sector continues to show healthy and consistent growth, there will continue to be an increased demand for the ability to handle the supply chain within the industry.



EMPLOYMENT TRENDS²

Job Title	Employed in Industry Group (2017)	Percent Increase 2010 - 2017	Median Hourly Earnings (2017)
Heavy and Tractor-Trailer Truck Drivers	4,211	44%	\$17.55
Laborers and Freight, Stock, and Material Movers	823	8.7%	\$11.97
Light Truck or Delivery Services Drivers	392	4.1%	\$12.84
Taxi Drivers and Chauffeurs	305	3.2%	\$16.37
Dispatchers (Separate Police, Fire, and Ambulance)	263	2.8%	\$8.67

1. Source: CoStar Realty Information Inc.

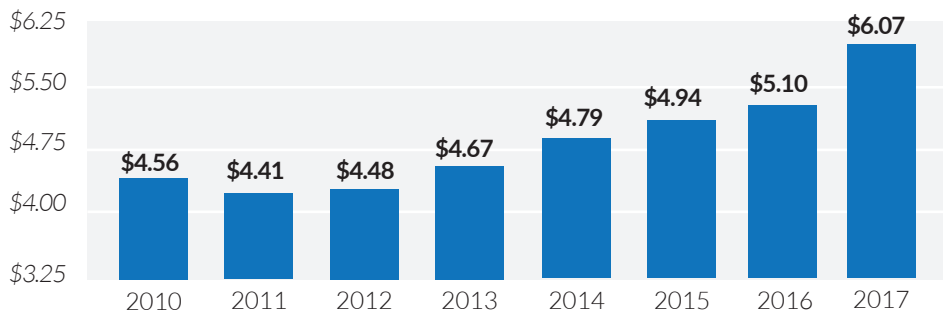
2. Source: MSI Q2 2016 Data Set & Michigan DTMB Bureau of Labor Market Information and Strategic Initiatives, Local Area Unemployment Statistics





INDUSTRIAL MARKET AVERAGE LEASE RATE¹

Per square foot



SUCCESS STORIES



Amazon, Shelby Township - Amazon will open a new distribution facility in Shelby Township, creating more than 1,000 transportation logistics and warehousing jobs. The location for the more than 1-million-square-foot distribution center was chosen because of economic development resources from multiple state and local agencies. Amazon was granted a local tax abatement on half of its property taxes and was given \$10 million from Michigan's Brownfield Redevelopment and \$500,000 from the county in roads upgrades near the site. The facility will serve Amazon's customers in Michigan, Ohio and Indiana.



LOCATIONAL ADVANTAGE

With more than 1,100 sites in operation within the county, we will find a place for your business to grow. Available warehousing facilities currently on the market in Macomb County range from 2,000-square-foot to 1.65 million-square-foot. Whether your need is rail access, proximity to highways or large-volume warehousing, Macomb County has a place for you.

Another notable advantage is Macomb's proximity to Canada. Michigan accounts for more than 50 percent of the U.S. trade with Canada, and almost all of that is handled within minutes of Macomb County at the international border crossings in Detroit and Port Huron.



Anji Logistics, Warren - Anji Logistics is a Chinese automotive distributor that established its first location in the United States in 2017. Landing in Warren, Anji Logistics, a globally recognized leader in supply chain innovation, selected the location based on the region's reputation as the world leader in the product life cycle of automobiles. The company is now positioned to play a role in warehousing, storing and just-in-time shipments, optimizing a 154,000-square-foot facility. Macomb County provided assistance with hiring and training through Michigan Works and continues to assist as needs arise.



Kroger, Chesterfield Township - Kroger was searching for a distribution site in Michigan. While working with the Michigan Economic Development Corporation, they discovered a former industrial building site with a large parking lot close to the expressway that was available in Chesterfield Township. Macomb County's business development team was asked to assist with local matters relating to use, permits and zoning. The company distribution site is now flourishing with 350 full-time employees and 100 trucks in and out of the facility daily to destinations all over Michigan.



TOP COMPANIES

- ABC Appliance, Inc.
- Blue Water Trucking, Inc.
- C C Midwest Inc.
- Federal Express Corporation
- General Trucking Inc.
- James Burg Trucking Company
- Kinnie-Annex Cartage, Co.
- Mason Dixon Intermodal, Inc.
- Midwest Freight Systems Corp.
- Palmer Moving & Storage Co.
- Romeo Expeditors, Inc.
- Storage and Transportation Company, Inc.
- Target Stores, Inc.
- Transpak, Inc.
- Troy Aggregate Carriers, Inc.
- Universal Am-Can, Ltd.
- Universal Dedicated, Inc.
- Universal Logistics Holdings, Inc.
- Universal Truckload, Inc.
- Vitran Express, Inc.
- Wings & Wheels Delivery Inc.
- Xfinity Freight Systems Inc.

AVAILABLE ASSISTANCE



Planning &
Economic
Development

macombgov.org
(00 + 1) 586-469-5285

The business development team of the Macomb County Department of Planning and Economic Development is here to help. Our job is to be knowledgeable about and connected to a wide assortment of programs available to help businesses succeed. This includes assisting with new investment in facilities and equipment, recruitment and training of new and existing employees, and helping with financing, exporting and diversifying the industry sectors your company serves. The business development team will introduce your company to our partner service agencies and work with you to ensure access to available local and state incentives.

Our services are free, confidential and easily accessed. Simply get in touch, and we will arrange for your team to meet with our seasoned professionals. The business development team will listen to your goals to grow your business and act as your project manager to navigate working with government agencies at all levels.